

## Club Budget, Subscription & Fee Rates 2025 2026

Kerikeri Cruising Club Incorporated

Account	Budget 2025 2026	2024 2025 Actual
<b>Trading Income</b>		
Advertising Sales	4,790	3,513
Commission on Fuel	2,100	2,751
Donations Received	0	8
Interest Received - Club	2,496	5,582
Management Fee received by Club	51,350	50,000
Rental - Dinghy Storage	9,277	8,526
Rental - Pile Moorings & Trailer Parks	44,783	41,167
Rental Bach	1,992	2,040
Sales - Shirts, Burgees, & FOBs	1,296	1,838
Sundry Income - Club	100	2,817
Visitor Pool Income Received by Club	10,605	10,605
Entrance Fee	3,000	3,217
Marina Contribution towards R&M Shared Assets	19,300	19,300
<b>Total Trading Income</b>	<b>151,089</b>	<b>151,364</b>
<b>Cost of Sales</b>		
Purchases - Shirts, Burgees & FOBs	1,176	1,336
<b>Total Cost of Sales</b>	<b>1,176</b>	<b>1,336</b>
<b>Trading Account Gross Profit/Loss</b>	<b>149,913</b>	<b>150,029</b>
<b>Clubhouse Income</b>		
Club Hire	750	961
Sales - Bar	15,600	52,268
Sales - Food	750	82,492
<b>Total Clubhouse Income</b>	<b>17,100</b>	<b>135,721</b>
<b>Less Cost of Sales</b>		
Gas & bottle hire - Club	(260)	(989)
Purchases - Bar	(5,202)	(17,839)
Purchases - Food	(330)	(82,882)
Wages - Clubhouse	(5,004)	(19,866)
<b>Total Less Cost of Sales</b>	<b>(10,796)</b>	<b>(121,576)</b>
<b>Clubhouse Gross Profit/Loss</b>	<b>6,304</b>	<b>14,145</b>
<b>Clubhouse Expenses</b>		
Cleaning - Club	996	1,366
Clubhouse Expenses	3,504	5,223
Light, Power, Heating - Club	2,400	3,204
Rates - Clubhouse	8,332	6,421
R & M - Buildings - Club	6,000	8,191
R & M - Plant & Equipment - Clubhouse	2,500	2,603
Rubbish - Club	1,500	1,526
Security - Club	900	832
Staff Welfare	100	1,787
<b>Total Clubhouse Expenses</b>	<b>26,232</b>	<b>31,153</b>

<b>Clubhouse Net Profit/Loss</b>	<b>(19,928)</b>	<b>(17,008)</b>
<b>Keelboat Income</b>		
Entry Fees - Keelboat	2,292	2,299
Entry Fees - Loyall	1,565	1,565
Sponsorship - Keelboat	1,250	1,250
Sponsorship - Loyall	1,740	870
<b>Total Keelboat Income</b>	<b>6,847</b>	<b>5,984</b>
<b>Keelboat Expenses</b>		
Keelboat Prizes/Vouchers	2,292	2,815
Keelboat Expenses inc prizegiving, printing etc	1,248	1,583
Loyall Expenses - general & prize vouchers redeemed	3,305	2,491
R & M - Keelboat Equipment	0	647
<b>Total Keelboat Expenses</b>	<b>6,845</b>	<b>7,537</b>
<b>Keelboat Net Income</b>	<b>2</b>	<b>(1,553)</b>
<b>Centreboard &amp; Learn to Sail Income</b>		
Centreboard Regatta Income	1	0
Learn to Sail Fees Income	5,234	2,910
School Community Sailing Experience Income	2,604	0
Sponsorship - LTS	1	0
Yacht Use Maintenance Fee Charged	50	252
<b>Total Centreboard &amp; Learn to Sail Income</b>	<b>7,890</b>	<b>3,162</b>
<b>Centreboard &amp; Learn to Sail Expenses</b>		
Centreboard Expenses & Admin	2,280	2,867
Centreboard Regatta Expenses	1	0
Learn to Sail Expenses - Fuel & other costs	400	180
R & M - Boats (Yachts)	1,500	946
Training - Club - Centreboard Volunteers	1,220	0
<b>Total Centreboard &amp; Learn to Sail Expenses</b>	<b>5,401</b>	<b>3,994</b>
<b>Centreboard &amp; Learn to Sail Net Income</b>	<b>2,489</b>	<b>(832)</b>
<b>RIBs</b>		
RIB Boat Use/Maintenance Fee	0	156
R & M Boats (RIBs)	(5,000)	(2,950)
<b>Total RIBs</b>	<b>(5,000)</b>	<b>(2,794)</b>
<b>House &amp; Social/Launch &amp; Cruise Expenses</b>		
House & Social Event Expenses inc Launch & Cruise	0	(710)
Launch & Cruise Expenses	0	(352)
<b>Total House &amp; Social/Launch &amp; Cruise Expenses</b>	<b>0</b>	<b>(1,062)</b>
<b>House &amp; Social/Launch &amp; Cruise Net Income</b>	<b>0</b>	<b>(1,062)</b>
<b>Haul Out</b>		
Haul Out Income	21,996	19,174
R & M - Haul Out	(5,000)	(4,897)
Wages - Haul Out	(14,880)	(7,440)
<b>Total Haul Out</b>	<b>2,116</b>	<b>6,836</b>

<b>Total Trading &amp; Activity Gross Profit &amp; Net Income before Expenses</b>	<b>129,592</b>	<b>133,616</b>
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#### Trading & Activity Summary of Gross Profit & Net Income

<b>Trading Account Gross Profit/Loss</b>	<b>149,913</b>	<b>150,029</b>
<b>Clubhouse Net Profit/Loss</b>	<b>(19,928)</b>	<b>(17,008)</b>
<b>Keelboat Net Profit/Loss</b>	<b>2</b>	<b>(1,553)</b>
<b>Centreboard &amp; Learn to Sail Net Profit/Loss</b>	<b>2,489</b>	<b>(832)</b>
<b>House &amp; Social/Launch &amp; Cruise Net Profit/Loss</b>	<b>0</b>	<b>(1,062)</b>
<b>RIBs</b>	<b>(5,000)</b>	<b>(2,794)</b>
<b>Haul Out Net Profit/Loss</b>	<b>2,116</b>	<b>6,836</b>

<b>Total Trading &amp; Activity Summary of Gross Profit &amp; Net Income</b>	<b>129,592</b>	<b>133,616</b>
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#### Club Subscriptions

Subscriptions	148,149	145,900
<b>Total Club Subscriptions</b>	<b>148,149</b>	<b>145,900</b>

<b>Total Net Trading &amp; Activity Income inc Club Subscriptions</b>	<b>277,741</b>	<b>279,516</b>
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#### Less Overheads

ACC Levy - Club	620	601
Accountancy - Club	3,500	2,698
Advertising - Club	500	417
Audit Fees - Club	8,500	7,913
Bank Fees - Club	996	1,733
General Expenses - Club	2,000	2,609
Insurance - Club	25,782	24,832
IT, Software, Licenses, EFTPOS - Club	6,792	7,458
Legal expenses - Club	0	684
Licenses & Levies - Club	36,966	37,011
Low Value Assets	996	1,174
Marina Annual Fee Payable by Club	26,404	26,404
Printing, Postage & Stationery - Club	10,502	9,321
R & M - Plant & Equipment - Club General	1,000	1,050
R & M - Grounds - Club	2,000	594
R & M - Major Maintenance - Club	60,000	107,981
R & M - Club & Marina Shared Assets	19,300	1,881
Rates - Club Residue of Land	1,184	1,077
Signage - Club	2,000	996
Telephone & Internet - Club	2,400	1,827
Training - Club - Staff	500	0
Travel - Club - Staff	600	1,278
Valuation Fees - Club	650	0
Wages - Club General	57,552	69,009
Youth Support & Donations Made	3,500	2,435
Health & Safety Initiatives - Club	1,500	5,134
Discretionary Expenses	1,700	0

Training - Club - Volunteers	0	1,217
Travel - Club - Volunteers	0	2,395
General Expenses - Club Volunteers	0	686
<b>Total Less Overheads</b>	<b>277,444</b>	<b>320,417</b>

<b>Net Profit/Loss</b>	<b>297</b>	<b>(40,901)</b>
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#### Other Centreboard Items

Donations Received for Centreboard Capital Items	0	1,100
<b>Total Other Centreboard Items</b>	<b>0</b>	<b>1,100</b>

#### Other Expenses

Reclamation Title Expenses	7,000
Project Manager - Refurbishment Projects	15,200 Funds from Major Maintenance

#### Capital Items

Pile Moorings - Replacement piles as per pile audit - 10/7/2025 PC sum	45,000 Funds from Major Maintenance
Haul Out - Replacement arms for haulout. Existing arms are 5 years old & this is designated replacement timeframe	4,000 Funds from Major Maintenance
Replacement tables for clubhouse	14,000
Centreboard - new set of centreboard sails for 2025/2026 year	1,000
House & Social - Clubhouse lighting upgrade inc dimmers.	2,768
House & Social - Replace couch in Carmen Woods Lounge	5,627
Website Upgrade	1000
<b>Total Capital Items</b>	<b>95,595</b>

#### Club Subscription Rates & Charges

Subscription rates inc GST:

Family 2026 \$345 inc GST (2025 \$335)
Senior 2026 \$251 inc GST (2025 \$244)
Youth 2026 \$98 inc GST (2025 \$95)
Long Distance 2026 \$188 inc GST (2025 \$183)
Social 2026 \$98 (2025 \$95).
Crew 2026 \$98 inc GST (2025 \$95)
Long Service 2026 \$188 inc GST (2025 \$183)
Dinghy rack charges 2026 \$44 (2025 \$41)
Dinghy locker charges 2026 \$172 (2025 \$166)
Trailer parks charges 2026 \$700 (2025 \$675)
Pile mooring charges 2026 \$1,200 (2025 \$1,122)