

Club Budget 2019 2020

Kerikeri Cruising Club Incorporated

Account	Budget 2019 2020	Previous Year 2018 2019 Actual
Trading Income		
Advertising Sales	5,591	3,496
Boat Use/Maintenance Fee	5,000	6,731
Commission on Fuel	1,400	1,698
Coastguard Course Fees Received	0	155
Donations & Grants Received	0	3,507
Interest Received - Club	600	921
Management Fee received by Club	18,000	16,816
Rental - Dinghy Storage	4,500	4,722
Rental - Pile Moorings & Trailer Parks	29,500	27,132
Rental Bach	3,000	3,000
Sales - Shirts, Badges & Burgees	400	495
Subscriptions	98,930	95,096
Sundry Income - Club	250	215
Visitor Pool Income Received by Club	16,200	15,511
Total Trading Income	183,371	179,494
Cost of Sales		
Purchases - Shirts, Badges & Burgees	400	391
Total Cost of Sales	400	391
Gross Profit	182,971	179,103
Keelboat Income		
Entry Fees - Keelboat	2,000	2,440
Keelboat Income - Bar	1,475	1,475
Sponsorship - Keelboat	6,565	6,565
Total Keelboat Income	10,040	10,480
Keelboat Expenses		
Keelboat Committee Expenses including prizes	9,000	5,686
Keelboat Expenses - Bar stock & prizes	1,600	1,592
Total Keelboat Expenses	10,600	7,278
Keelboat Net Income	(560)	3,202
Clubhouse Income		
Club Hire	500	875
Sales - Bar	72,000	68,439
Sales - Food	128,000	131,277
Total Clubhouse Income	200,500	200,591
Clubhouse Expenses		
Cleaning - Club	2,000	2,178
Clubhouse Expenses	1,300	1,357
Gas & bottle hire - Club	1,500	1,692
Purchases - Bar	30,000	29,769
Purchases - Food	65,000	64,456
Light, Power, Heating - Club	7,000	7,388
Rates - Club	10,000	9,450
R & M - Buildings - Club	6,000	5,505
R & M - Plant & Equipment - Club	1,000	476
Rubbish - Club	2,200	1,843
Security - Club	1,000	1,408
Staff Welfare	4,000	4,515
Wages - Clubhouse	72,000	75,213
Total Clubhouse Expenses	203,000	205,249
Clubhouse Net Income	(2,500)	(4,658)
Centreboard Income		
Centreboard Regatta Income	2,000	2,265

Total Centreboard Income	2,000	2,265
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Centreboard Expenses

Centreboard Expenses	2,300	6,914
Centreboard Regatta Expenses	180	236
Feva Sail Expense	1,761	0
Youth Support & Donations Made	1,000	469
Total Centreboard Expenses	5,241	7,619

Centreboard Net Income	(3,241)	(5,354)
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Learn to Sail

Learn to Sail, Coached Sessions & Holiday Programs Income		
Learn to Sail & Holiday Programme Fees Income	13,500	13,473
School Community Sailing Experience Income	0	1,670
Sponsorship - LTS	3,200	2,000
Yacht Use Maintenance Fee Charged	2,000	1,535
Total Learn to Sail, Coached Sessions & Holiday Programs Income	18,700	18,677

Learn to Sail, Coached Sessions & Holiday Program Expenses		
Centreboard Thursday Coaches Fees Paid - Doves Bay	0	1,641
Learn to Sail & Holiday Programme Expenses - Coaches Fees & other costs	3,470	2,534
R & M - Boats (Yachts)	4,000	3,000
School & Community Sailing Experience/Course Expenses	0	720
Admin - Centreboard	150	2,723
Total Learn to Sail, Coached Sessions & Holiday Program Expenses	7,620	10,618

Learn to Sail Net Income	11,080	8,060
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Centreboard & Learn to Sail Net Income	7,839	2,706
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Other Centreboard Items

Etchel Income inc sailing fees & sponsorship	700	652
Etchell Expenses	(3,864)	(1,243)
Donations & Grants Received for Centreboard Capital Items	0	53,400
Total Other Centreboard Items	(3,164)	52,809

House & Social Income

House & Social Event Income	8,929	5,078
Total House & Social Income	8,929	5,078

House & Social Expenses

House & Social Event Expenses	(9,577)	(6,214)
Launch & Cruise Expenses	(1,510)	(338)
Total House & Social Expenses	(11,087)	(6,551)

House & Social Committee Net Income	(2,158)	(1,473)
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Total Income	184,586	233,162
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Operating Expenses

ACC Levy - Club	1,200	1,016
Accountancy - Club	3,000	3,060
Advertising - Club	250	210
Audit Fees - Club	6,500	6,250
Bank Fees - Club	4,000	4,009
General Expenses - Club	2,500	2,425
Grants & Donations	0	500
Insurance - Club	11,000	9,959
IT, Software, Licenses, EFTPOS - Club	3,000	1,598
Legal expenses - Club	3,000	7,540
Licenses & Levies - Club	29,500	27,718
Low Value Assets	1,200	1,200
Marina Annual Fee Payable by Club	11,000	10,504
Printing, Postage & Stationery - Club	10,000	9,654
R & M Boats (RIBs & General)	5,000	5,376
R & M - Grounds - Club	2,000	2,007
R & M - Major Maintenance - Club	30,000	21,108
Signage - Club	750	938
Telephone & Internet - Club	2,000	2,121
Travel - Club	200	34
Valuation Fees - Club	0	435

Wages - Club General	56,000	58,622
Total Operating Expenses	182,100	176,284
Net Profit	2,486	56,877

2018 2019 \$56,877 surplus: \$53,558 towards purchase of Centreboard boats & equipment

1. Club Subscription Rates & Charges 2019 2020

Subscription rates 2019/2020:

Family increase to \$246 inc GST from \$230
 Senior increase \$178 inc GST from \$170
 Youth increase to \$63 inc GST from \$55
 Long Distance increase to \$128 inc GST from \$120
 Social increase to \$63 inc GST from \$55
 Crew increase to \$63 inc GST from \$63
 Long Service increase to \$128 inc GST from \$120

Dinghy rack charges to increase from \$15 inc GST to \$16.50 inc GST. Increased by cpi since Dec 2010

Dinghy locker charges to increase from \$105 inc GST to \$115.50 inc GST. Increased by cpi since Dec 2010

Trailer parks charges to increase from \$545 inc GST to \$564.6 inc GST. Increased by cpi since Dec 2016.

Pile mooring charges to increase from \$754.5 inc GST to \$778.8 inc GST. Increased by cpi since Dec 2016.

2. Centreboard Budget 2019 2020 Notes

Etchell income & expenses based on actual income 2018/2019 year & cost of berth rental

3. House & Social Budget Notes 2019 2020

It is acknowledged that some events will appear to run at a loss, however the increase in numbers should reflect a profit in bar & restaurant takings on nights these events are run. It is estimated that \$1,700 bar sales are attributable to these events.

Events are priced to be affordable for all club members

For children 12 & below - for events such as Matariki, will be charged at a per \$ per year formula i.e. 6 years old = \$6, 8 years = \$8. No provision has been made within the income for participation of the children.

The expense for decoration for events will appear reasonably high for the first two years as we build our own stock, therefore reducing the cost of hirage in years to come. Cost of decorating expected to drop after stock base established.

4. 2019 2020 Keelboat Notes

1. \$4,000 for consent & remedial work to racing buoys included in operating budget

5. 2019 2020 Launch & Cruise Budget Notes

As there is currently no Launch & Cruise Committee this budget & activities will be managed by the House & Social Committee.

1. \$680 Commodore's Shout/Christmas Cruise
2. \$380 Easter Cruise expenses not including the Easter Breakfast at the clubhouse
3. \$100 Captain Cook Commemorative Cruise/Raft Race
4. \$350 Overnight Race/Cruise

6. Operating Expenses 2019 2020

Licences & Levies - includes an additional \$2,000 for increased YNZ fees. YNZ family membership fees range between \$48.40-\$60.50 depending on number in the family.

Valuations required every 2 years.

7. 2019 2020 Major Maintenance Items & General Club Capital Items

Major Maintenance

1. \$16,819 Pile mooring piles x 4. Piles will be sleeved to increase longevity.
2. \$4,000 Kitchen Dishwasher
3. \$20,000 - \$30,000 estimate Clubhouse Exterior Paint

General Capital Items

1. \$2,500 Computer for office
2. \$TBC - Point of Sale System in Clubhouse

8. 2019 2020 Centreboard Capital Items

Centreboard Fleet

1. \$7,000 Dinghy/Centreboard Boat Storage Racks. \$7,000 already raised, \$7,000 in additional sponsorship planned
2. \$1,000 Outboard Motor for Lake Manuwai. To be funded from Centreboard & Learn to Sail Net Surplus
3. \$4,000 Sail Replacements. To be funded from Centreboard & Learn to Sail Net Surplus
4. \$3,000 Optimist sails & boat replacements. To be funded from Centreboard & Learn to Sail Net Surplus

9. 2019 2020 House & Social Capital Items

1. \$500 Display Cabinet
2. \$500 Picture Framing
3. \$750 Lighting
4. \$3,000 Outdoor Furniture
5. \$8,000 Couches
6. \$300 Bean Bags
7. Flag Replacement

Purchase of all capital items is subject to the realisation of budget surpluses.